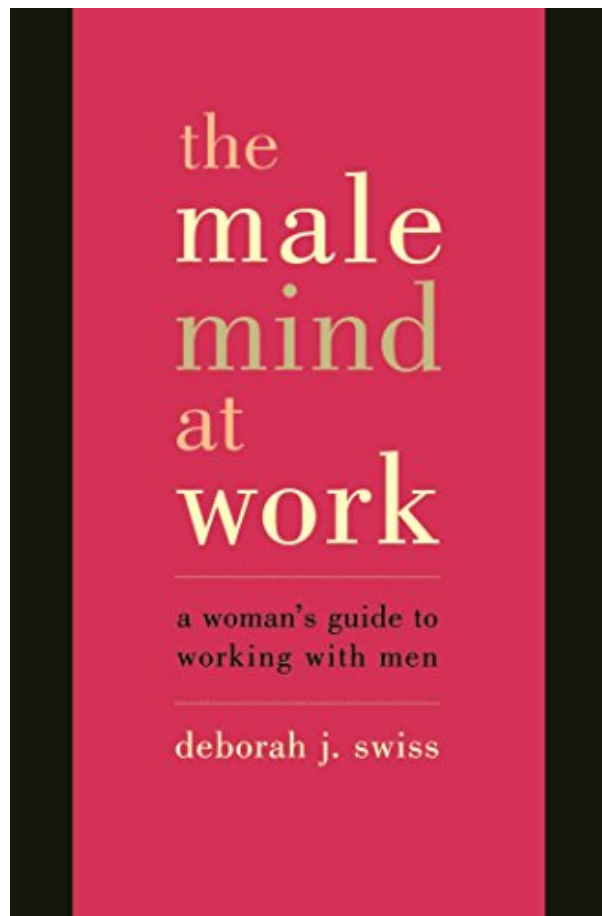


**THE MALE MIND AT WORK: A WOMAN'S  
GUIDE TO WINNING AT WORKING WITH  
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From Publishers Weekly

What could have been a breakthrough book for working women who want to hone their skills for success turns out to be little more than a lackluster attempt to interpret and explain men's attitudes toward women in the workplace, one that won't generate much word of mouth despite its compelling subject. Swiss (*Women and the Work/Family Dilemma; Women Breaking Through*) interviewed 52 successful men in a range of professions and influential positions to elicit candid opinions about their experiences with female colleagues. Most of this group assembled by Swiss, a management consultant on gender equity, are singularly unenlightened men who focus on women's lack of confidence and reluctance to take risks or make mistakes, and who emphasize the importance of competitive sports in making team players; these men also clearly feel (and resent) the need to be careful in their language and behavior. Although she does a fine job extracting and cogently organizing the essence of their thinking, the results will dishearten most readers. To help women map their career tactics effectively, Swiss supplies a series of "code breakers," or brief strategic suggestions ("Act self-assured, even when you're not") and familiar advice ("Choose your battles carefully"). Unfortunately, her examples lack color, dimension and insight. Not all of her subjects regard women poorly, but by the time she gets to "the top 10 reasons men like working with women," most readers will have given up. (Oct.)

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About the Author

Deborah J. Swiss is a nationally acclaimed management consultant, speaker, and author on gender equity, career development, and work/life balance issues.

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## **The Male Mind At Work: A Woman's Guide To Winning At Working With Men By Deborah Swiss**

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# **THE MALE MIND AT WORK: A WOMAN'S GUIDE TO WINNING AT WORKING WITH MEN BY DEBORAH SWISS PDF**

Knowledge is a powerful tool. The Male Mind at Work answers the troublesome and intriguing questions about how men think, feel, and behave on the job. This thought-provoking book shatters myths about what really goes on in the male mind while confirming for women the realities about gender differences that have always existed. With a focus on how to bypass difficulties smoothly, it offers clear strategies for women who feel frustrated because male colleagues speak a different language or play by different rules.

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Most helpful customer reviews

0 of 0 people found the following review helpful.

A wonderful reference for corporate women!

By A Customer

This book is a wonderful reference for women who work with men, especially those in the corporate world. I

work in corporate finance for a large, international corporation and there are very few women in my world. Reading this book gave me a great deal of insight on how men see work situations differently than women, and, by putting this knowledge to work, I've already improved several relationships. (By the way, I first read this book in a bookstore - spent the afternoon sipping lattes and reading - and am now buying my copy from Amazon.)

14 of 15 people found the following review helpful.

Gender-Specific and Yet....

By Robert Morris

Throughout eight chapters, Swiss suggests how women can "add swagger to their step, put on a game face, balance feminine and masculine traits, maneuver adversity and adversaries, cope with mixed signals and the great gender divide." She also offers reasons men why like working with women, secrets of strong leaders, and concludes with suggestions as to how to open "the gender lens. "Here is a woman's guide to working with men. (It could also serve as a man's guide to working with other men as well as with women.) Based on extensive interviews, Swiss offers some insightful comments and practical suggestions which, in this male's opinion, will help women to improve (or at least clarify) their relationships with men. Of course, not all men think and act alike; nor do all women. We all know abrasive and aggressive women as well as gentle and acquiescent men. Each possesses a unique combination of what are perceived to be masculine and feminine traits. Men and women often approach quite differently a broad range of career issues such as hiring and firing, conveying confidence, facing competition, participating on a team, building business alliances, saying "no" and setting limits, dealing with difficult people and difficult situations, managing and motivating others. Sound familiar? I agree with Swiss that there are certain "valuable truths about the male psyche" which, properly understood, can reduce (if not eliminate) problems many women have with that psyche in action. (Many males do not as yet understand, much less appreciate these "valuable truths.") This book will be valuable for anyone who seeks a better understanding of the male mentality, not only at work but everywhere else.

7 of 7 people found the following review helpful.

some interesting if not earth-shattering observations

By M. H. Bayliss

Though I didn't feel that there was any shocking bit of new information, I did enjoy reading the candid comments of many CEO's regarding their perceptions of women. No surprise that many are intimidated by the very smart women that have risen to their level. I did feel that at times the differences between men and women were exaggerated somewhat, but the author does provide helpful pointers at the end of each chapter that are meant to help the reader put theory into practice. Most interesting is the idea that many top CEOs cite graciousness at the top quality they think makes them a strong leader -- I think men have learned something from women here as women are more likely than men to share the credit. Humility and graciousness go a long way, both in the business world and out. A good read with some useful information.

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It's no any faults when others with their phone on their hand, and also you're as well. The distinction could last on the product to open **The Male Mind At Work: A Woman's Guide To Winning At Working With Men By Deborah Swiss** When others open the phone for chatting and speaking all things, you can in some cases open and check out the soft file of the **The Male Mind At Work: A Woman's Guide To Winning At Working With Men By Deborah Swiss** Obviously, it's unless your phone is available. You can also make or save it in your laptop computer or computer that relieves you to read **The Male Mind At Work: A Woman's Guide To Winning At Working With Men By Deborah Swiss**.

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