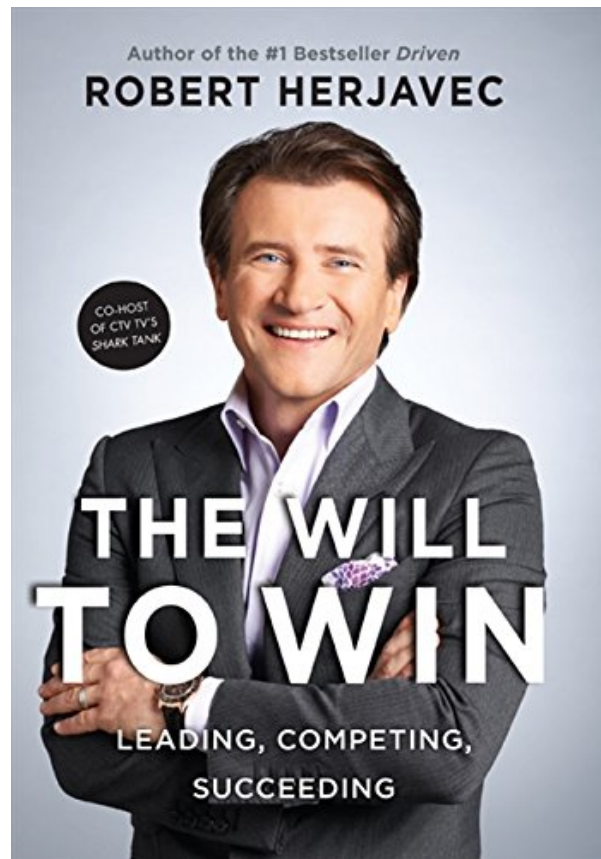


THE WILL TO WIN BY ROBERT HERJAVEC



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ROBERT HERJAVEC

CO-HOST
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About the Author

Robert Herjavec launched one of the first companies that provided corporations with Internet security systems, and later sold the business to AT&T for over \$100 million. His other ventures include the sale of a Silicon Valley-based technology company to Nokia for \$225 million and the creation of The Herjavec Group. He and his family live in a 50,000-square-foot mansion that he has lent to such celebrities as Mick Jagger, John Travolta and Michael Bubl . A co-star of ABC TV's *Shark Tank* and formerly CBC TV's *Dragons' Den*, Herjavec supports several charities that fund cancer research. He divides his time between Toronto and Miami. Visit him online at www.robertherjavec.com or on Facebook, or follow him on Twitter @robertherjavec.

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THE WILL TO WIN BY ROBERT HERJAVEC PDF

The #1 national bestseller on why good enough is never good enough, in business and in life.

In his bestselling business book *Driven*, Robert Herjavec, the co-star of CTV's *Shark Tank* and former co-star of CBC's *Dragons' Den*, urged his readers to embrace risk, take control of their lives and stay true to their visions. Now, Herjavec pushes his readers even further toward greatness.

Known for his honesty, integrity and powers of persuasion, Herjavec never fails to reach for the highest rung on the ladder. In *The Will to Win*, he shares some of his own secrets for greatness, whether it's knowing when to be aggressive (and when not to be), when to talk and when to listen, or when and how to ask the right questions. And he reminds us that we all have the same 24 hours a day in which to maximize our future-it's how we spend those hours that counts.

Whether you are seeking to build the next big communications technology company, become the most respected teacher in your education system or make a lasting impact as an artist in your field, the most important decision you can make, according to Herjavec, is to reject mediocrity. Drawing on anecdotes from his own life and from the lives of celebrity friends such as Oprah, Georges St-Pierre and Celine Dion, he delivers valuable lessons that will guide readers to greater happiness and success.

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Insightful

By Kindle Customer

Easy to read, well chronicled stories of how Robert grew up, how he then built his company from the ground floor, and how he continues mentoring others either through a business partnership or advising them.

I would love to partner my business with him.

Risingstarjim@gmail.com

2 of 2 people found the following review helpful.

I would have liked a little more content on how Robert went a ...

By Joe

This is a somewhat interesting book of advice. There was a little too much referencing of Robert's racing his Ferrari. I would have liked a little more content on how Robert went a outbuilding his business and more specifics on what has shaped his view of leadership. However, there are several interesting and informative section withi the book.

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